

## Primary

Solution Partner  
 Building Technologies



Siemens USA has been a national asset moving America forward for more than 160 years, investing \$3 billion in the U.S. market, strengthening its technology portfolio and manufacturing footprint. The company's technology supports the critical infrastructure and vital industries forming the backbone of America's economy

## Integrations



Tridium's Niagara Framework is the industry's leading open, vendor-neutral integration platform for smart buildings. It normalizes data from diverse systems (HVAC, energy, lighting, metering, more) into a single, secure, web-based environment for control, analytics, and visualization. Scales from edge to enterprise so you can modernize without ripping out what works.



Open+ Powered by KODE OS is a cloud-based platform that brings any and all of your building systems into a single pane of glass by integrating with APIs. This structure allows for additional Analytics that include Optimized Start/Stop, Fault Detection and Continual Commissioning,

## Wireless



Pelican uses leading edge technology to deliver an intelligent Wireless HVAC Energy Management Solutions enabling you to achieve significant, measurable energy savings, and increase the satisfaction of your occupants through intuitive Cloud based reporting and management.



Founded in 1992, Venstar Inc. is a leading Thermostat and EMS provider. Venstar has leading edge cloud services powered by Skyport provide homeowners, businesses, and school districts with highly secure web and mobile platforms to remotely control their family of award-winning devices.

## Critical Environments

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Siemens Critical Environment Controls provide precise airflow, pressure, temperature, and humidity control for labs, cleanrooms, and isolation spaces. Continuous monitoring, alarm escalation, and audit-ready trends support safety and compliance. Open BAS integration extends visibility and energy optimization—without compromising containment.

## Specialty



Telkonet's EcoSmart energy management platform of smart IoT devices are the key to the energy savings we can provide. The EcoCentral dashboard analyses the energy monitoring system's data resulting in real-time reporting to track progress toward total efficiency goals. Installation is versatile, customizable and scalable where savings are balanced with guest experience.

## Security & Access Control



Verkada delivers enterprise security without the enterprise headache: plug-and-play PoE devices, automatic cloud updates, and a single dashboard for video, access, sensors, and alarms. Built-in AI powers rapid forensic search, smart detection (people, vehicles, motion trends), and proactive alerts so teams resolve incidents in minutes—not hours. Monitor anywhere and scale across sites with minimal IT lift.

## Service Support



KMC is your one-stop turnkey solution for building control. KMC specializes in open, secure and scalable building automations, teaming up with leading technology providers to create innovative products that help customers increase operating efficiency, optimize energy usage, maximize comfort, and improve safety.



Facility Explorer meets any building management need. Wireless or wired field controllers and devices provide direct closed-loop control over mechanical and HVAC equipment. Supervisory controllers deliver network-wide coordination for single or multiple sites. The result is an integrated, comprehensive control solution.